

LEO WANG

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EDUCATION

BABSON COLLEGE, Bachelor of Science in Business Administration

Wellesley, MA

Concentrating in Entrepreneurship and Strategy Consulting

GPA: 3.78

- Awards: Dean's list (All Semesters), Babson Buildathon (3rd place out of 16 teams)
- Relevant Programs: Foundations of Management and Entrepreneurship, SPACE consulting accelerator program.

PROFESSIONAL EXPERIENCE

Alfred AI (Agentic AI Startup)

Boston, MA

Co-founder

Jan 2026 – Present

- Built the concept for Alfred, a personalized AI assistant that adapts OpenClaw's code into an app users can use without coding knowledge, automating tasks such as drafting emails, searching online, and managing workflows.
- Led Alfred's early product and business development efforts by defining target users, testing market hypotheses, and identifying partnership opportunities with organizations seeking to improve workflows through AI automation.

VA Legacy (Multi-family office)

Singapore

Business Development Intern

Jun 2026 – Aug 2026

- Built and deployed an executive dashboard adopted by the CEO and personal assistant to coordinate operations across 6 companies, consolidating task tracking, approvals, and meeting management into a single platform.
- Redesigned a CRM for VA Legacy employees, prioritizing visual design and usability while improving client profiles, interaction tracking, and follow-up workflows to make day-to-day client management more intuitive and efficient.
- Built an image-sourcing app, reducing sourcing time by 80% while preserving human judgment in final image selection.

BINGHATTI PROPERTIES (Dubai-based luxury real estate developer with 5000+ employees)

Dubai, UAE

Broker Relations and Sales Intern

Jul 2025 – Aug 2025

- Spearheaded the implementation of a 3-week focus briefing with a Dubai brokerage, boosting their ranking from T20 to T5 in their respective category of Binghatti broker partners, yielding more than 7 million USD in revenue for Binghatti.
- Conducted targeted outreach to 6 brokers and secured 4 new brokerage partners by supplementing flagship project presentations with insights on Dubai's education landscape.
- Assisted in guiding a group of international property buyers through multiple Binghatti developments in Dubai, addressing client concerns, advising them on optimal property choices, and driving 3 successful sales.

HINGE HUSHER (Door hinge lubricant solution startup)

Boston, MA

Team Lead Consultant

Jan 2025 – May 2025

- Led a team of 5 consultants to advise the CEO of Hinge Husher on strategies to increase market presence while lowering customer acquisition costs: creating a marketing framework using search engine optimization and external advertisements.

THE BEAVER BLANKIE (Start-up with 13 members)

Boston, MA

Co-Founder & CFO

Aug 2024 – May 2025

- Managed a \$1,300 startup budget, led all financial forecasting, expense tracking, and sales projections to create a pricing strategy that achieved 78% profit margin on each unit sold, resulting in over \$2,300 in final profit, donated entirely to charity.

LEADERSHIP & ACTIVITIES

UNDERGRADUATE CONSULTING PROGRAM (Babson Program providing consulting services to businesses)

Boston, MA

Vice President of Client Relations

May 2025 – May 2026

- Responsible for securing and managing client partnerships; implemented new outreach methods including LinkedIn networking and video calls to ensure high-quality projects that provide strong learning opportunities for UCP members.
- Supervised project progress and personally stepped in when needed to ensure teams delivered value and met client expectations and resolving potential conflicts between teams and clients to maintain client satisfaction.

DUBAI CHINESE GOLF ASSOCIATION (Nonprofit with 15 volunteers, open to all who wish to play golf)

Dubai, UAE

Co-Founder and Co-Chair

Dec 2022 - Feb 2023

- Spearheaded the creation of a non-profit golfing association aimed at fostering new connections. Pitched the organization to three companies, securing over thirty thousand AED in funding for our first event.
- Coordinated and oversaw a free golf event involving 50+ participants from 10+ nationalities. Persuaded two news outlets (Gulf News, Oasis News) to document the event, promoting our organization on their websites.

ADDITIONAL ACHIEVEMENTS

Publication: Development of New Energy Vehicles in China, 3rd International Conference on Business Studies · Feb 27, 2024.

Interests: Basketball (LSE Team), Swimming (JV), Bouldering, Epee Fencing, Golf, Piano (ABRSM Grade 8), Surfing, Skiing.

Technical Skills: Excel, Bloomberg terminal.

Language levels: Fluent: English, Mandarin. Intermediate: Arabic, French